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# Government Contracting Operations Assessment

## Client Profile

- Our client is a mid-sized specialty pharmaceutical manufacturer.
- Our client utilizes the I-many suite of applications for government contract management (I-many Medicaid and I-many Government Pricing).

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## Client Benefits

- Our client has been able to put in place recommendations that have immediately increased their level of program compliance, reduced their risk of poor audit results and minimized loss of revenue due to overpayments.
- Our client has also used our longer term recommendations to build a roadmap to a more efficient contracting operation with enhanced reporting and analytical solutions that will lead to more intelligent commercial contracting decisions.

## Mindlance Solution

Mindlance performed an analysis of the configuration and current state of various segments of the I-many GP system. The assessment encompassed several target areas as follows:

- **Functionality Assessment** - The deliverable of this analysis was to evaluate any areas of business process that were not fully leveraging tools offered by the application. Mindlance also recommended an approach to integrate into client's business process in the most efficient manner.
- **Existing Processes Assessment** - This activity analyzed the current implementation of I-many GP to determine any process breakdowns, inconsistencies, configuration issues, data problems and other issues.
- **Calculation Methodology Assessment** - This assessment and audit of current calculations was intended to identify gaps and risks associated with current calculation methodologies and processes, focusing on:
  - Determine if price calculation policies are being properly executed
  - Pricing calculation tools, products and processes
  - Data generation and integration
  - Discover points of audit trail limitations and gaps

The assessment deliverable included over 50 actionable items, each of which included:

- Description of issue
- Level of criticality and impact
- Level of effort
- Required predecessors
- Recommended action approach