
Merger of Commercial Contracting and Medicaid Rebates Systems

Client Profile

- Our client is a Japanese research-based human health care company that discovers, develops and markets products throughout the world. Our client focuses its efforts in three therapeutic areas: integrative neuroscience, including neurology and psychiatric medicines; gastrointestinal disorders; and integrative oncology, including oncotherapy and supportive-care treatments. Through a global network of research facilities, manufacturing sites and marketing affiliates, our client actively participates in all aspects of the worldwide healthcare system. Our client forecasts group sales of 739 billion yen in FY2007. More than 50% of the group sales are derived from businesses outside of Japan.
- Our client's recent acquisition of another pharmaceutical company created a need to combine systems and operations for both the government and commercial contracting areas.
- On the Medicaid Rebate processing side, our client and the company they purchased were using independent instances of the I-many Medicaid system to support their operations.
- On the Commercial Contracting side, one company was using I-many's DPS system and while our client was using I-many CARS system.

Mindlance Solution

- The goal of this project was to combine systems and operations in the areas of Commercial Contracting and Medicaid Rebate processing into a single system for the combined company.
- In the Medicaid Rebate area, the goal was to transfer summary level data from one company's I-many Medicaid system into our client's I-many Medicaid system and use only our client's I-many Medicaid system to manage this function going forward for the combined company.
- In the Commercial Contracting area, the goal of the project was to transfer contract, customer, membership, eligibility and historical transaction data from I-many DPS system into our client's I-many CARS system and use only the I-many CARS system to manage this function going forward for the combined company.
- Scope of the project also included ensuring historical data was converted into their government contracting system (ModelN).

Client Benefits

- Our client has been able to retire the legacy applications being used by the company they acquired and streamlined their contracting operations across the 2 companies.