
Commercial and Gov't Pricing Projects at Leading Generic Pharma Co.

Client Profile

- Our client is a global pharmaceutical company specializing in the development, production and marketing of generic and proprietary branded pharmaceuticals as well as active pharmaceutical ingredients. Our client is among the top 20 pharmaceutical companies and among the largest generic pharmaceutical companies in the world.
- Our client utilizes the I-many suite of applications for contract management (I-many CARS, I-many Medicaid and I-many Government Pricing). Mindlance is the exclusive provider of technical resources for supporting these systems and is responsible for providing full time, day-to-day, onsite and remote technical support.

Client Benefits

- Our client has been able to increase performance of the I-many applications, thus enabling their business users to realize more productivity in their daily work.
- Mindlance has provided our client with better visibility into their data, thus enabling better informed and intelligent business decisions.

Mindlance Solution

Mindlance has lead the technical effort on the following projects:

Company Merger: Our client has purchased 3 pharma manufacturer since 2006. Mindlance led the technical integration of contract management systems between the companies. Mindlance resources developed processes to merge I-many CARS Customer, Product and Contract data, automated membership loads and general data cleanup across the two companies. Merging of I-many Medicaid systems for medicaid rebate processing was also done.

Performance Tuning: The company has over 260 million adjudication records and Mindlance tuned the I-many CARS system to realize an significant increase in performance.

Database Tuning: Indexes, partitioning of high volume transaction tables, migration to UNIX from Linux.

Accept and Contract Validation Process: Removed redundant checks and tuned queries. Accept process went from 14+ hours down to 3+hours.

Batch processing: Re-configured batch so that it completes during the overnight batch window.

Moved CARS from individual desktops to Citrix based centralized solution.

Implemented a Reporting Data Store and Report Development: Implementation of CARS/RDS and development of 40+ reports in Oracle Discover to give our client more visibility into CARS and Medicaid data. Also responsible for building all of the data feeds into the datastore.

Customizations: Design and development of complex CARS customizations in the areas of contract validation and amend, accept process, contract pricing automation and membership automation.

Upgrades: I-many CARS upgrade from v3.10 to v3.12

Government Pricing: Modifications to SQLPacks and ReportPacks for ASP, BP and NFAMP based on DRA requirements.